

“THE DEPTH OF KNOWLEDGE ACROSS OUR COMPANIES GIVES OUR CUSTOMERS SOLUTIONS TO MEET ALL THEIR NEEDS.”

CUSTOMER SPOTLIGHT

CUSTOMER:
ATÉCÉ

LOCATION:
UITGEEST,
NETHERLANDS

PRODUCT:
XITRON
NAVIGATOR

80 years of Knowledge

AtéCé and Xitron have been in business for 40 years and are now working together to provide the printing industry with an in-depth knowledge of pre-press solutions. AtéCé has a motto, “Our knowledge, your strength”.

Since 1977, AtéCé has been a producer of pressroom chemicals, dispersion and UV coatings and printing inks, also making printing blankets, stripping plates and washcloth rolls in-house. Based in the Netherlands, this family business plays an important role as a total supplier. They export to more than 70 countries around the world via an extensive network of distributors.

The partnership with Xitron brings the world-renowned Navigator RIP and workflow software to their customer base.

Patrick Hoeve, Sales Account Manager PrePublishing at AtéCé said “With Xitron as our partner for RIPs and workflows we can offer a complete range of solutions. The workflow has an entry level as well as a full functioning Elite version. The depth of knowledge across our two companies gives us strength ensuring our customers have solutions to meet all their needs.”

Sue Wood, Dealer Sales Manager for Xitron Europe commented “It is a pleasure working with AtéCé. Their professional and expert staff means we can find an exact solution for their customers at a cost effective price. Working with our v11 Navigator 64-bit RIP solution connecting to over 250 devices gives users a robust and

fast output for making plates, digital print and proofs. Both companies are very proud to have been in business for 40 years.”



NAVIGATOR

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